

Value Triangle

Where do we find value from our forum?

Directions

- Give each forum member a copy of the third page, the page with just the triangle and short explanations.
- Read the descriptions on the 2nd page to the group. For each of the 'points' of the triangle, encourage a short discussion of what those corners mean in YOUR forum. It is helpful if there is shared understanding of the three 'axis'.
- Ask each member of the forum to put a dot in the approximate spot that would represent their CURRENT value from forum. Approximating the distance from each corner as representing WHERE the value they HAVE recently been getting from forum. Make the SIZE of the dot to represent how MUCH of this value they have been receiving. Don't compare with each other – mark YOUR dot on your sheet.
- Then, ask them to draw a line from their dot to where they would IDEALLY, in a perfect world, would most like to get their value from forum. Then connect those dots as an arrow (with the arrow head on the end pointing to the IDEAL value.
- Then put a flip chart up with the triangle drawn in the center, and the corners marked exactly as on their sheets. Ask each Forum mate to bring their sheet to the front and exactly copy what they drew on their sheet onto the big flip chart, with their dots and arrows, onto the flip chart. They can put their initials on their arrow if they like. Different colored markers are helpful if there are tight groupings or crossing lines.
- Allow time for the group to ponder the drawing you have created. Then, lead a group decision - What does the group see? What do they notice? What is surprising? What did they already 'know'? What is their interpretations of what the groupings or directions of the arrows mean. You can do this 'popcorn' style or by making space for each member to speak.
- A group member that is an 'outlier' or wants less of some value may have good resources outside the forum – and thus is not 'opposed' to more of 'that' but rather isn't specifically looking for it inside the forum.
- What, how and where does the GROUP want to create more value for each other – and themselves? A great outcome of this discussion is agreement on some specific activities – behaviors – discussions - topics would create more of what the group wants.
- You, as Moderator, may gain group agreement as to some specific changes for upcoming forum meetings – perhaps for the next year.

Value Triangle Corners

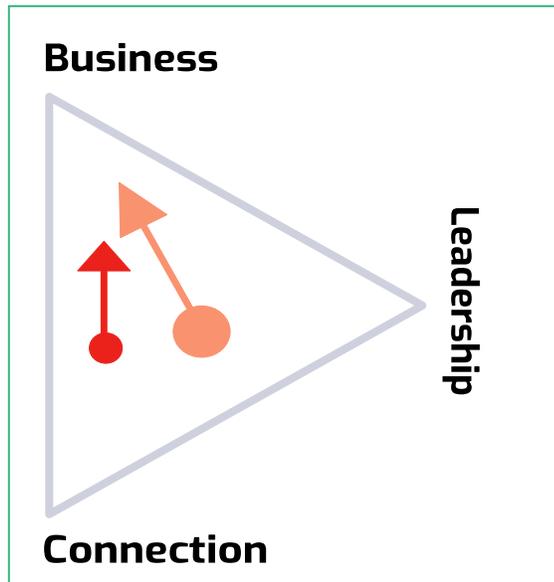
Connection: We 'belong' in this group – they are our tribe – we enjoy each other's company – we understand each other. Connection activities can be inside a forum meeting or between meetings – enjoying meals together, activities, spending time with families (spouses &/or children) sharing stories of our fun activities and doing activities together. *We love hanging out and sharing with each other.*

Business Tactics and Tools: Take back and implement in my business; tools, strategies, processes, agreements and other 'plug and play' info that I can use in my business and make improvements in the near term. I connect with trusted experts, learn about other industries, am introduced to people, tools, software, processes, systems and manuals that I can adapt and use. We are efficient and effective within our forum. *We go deep sometimes, if we need to...*

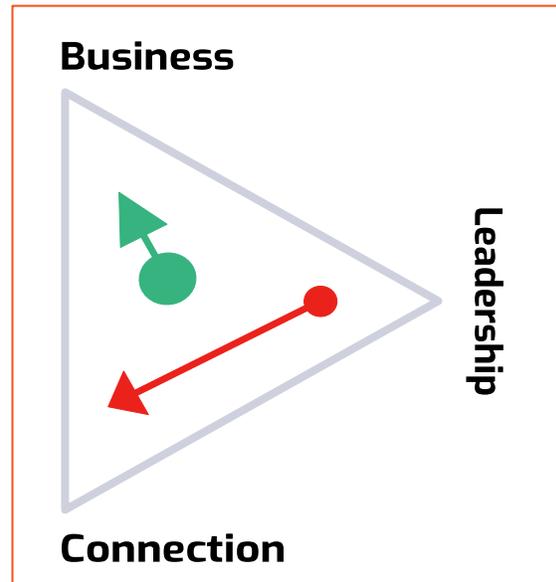
Leadership Self Awareness / Personal Development: I want to see myself more clearly; see into my blind window and what I don't realize about myself ~ my impact and relationships with others. Developing into a more mature and effective leader is a journey and those who are engaged and intimate with me – but not attached to my outcomes or the stories – can offer a lot of useful information for me. *Our forum is focused on the 5%; we are very vulnerable and authentic.*

Some visual examples:

A: Aligned and moving together



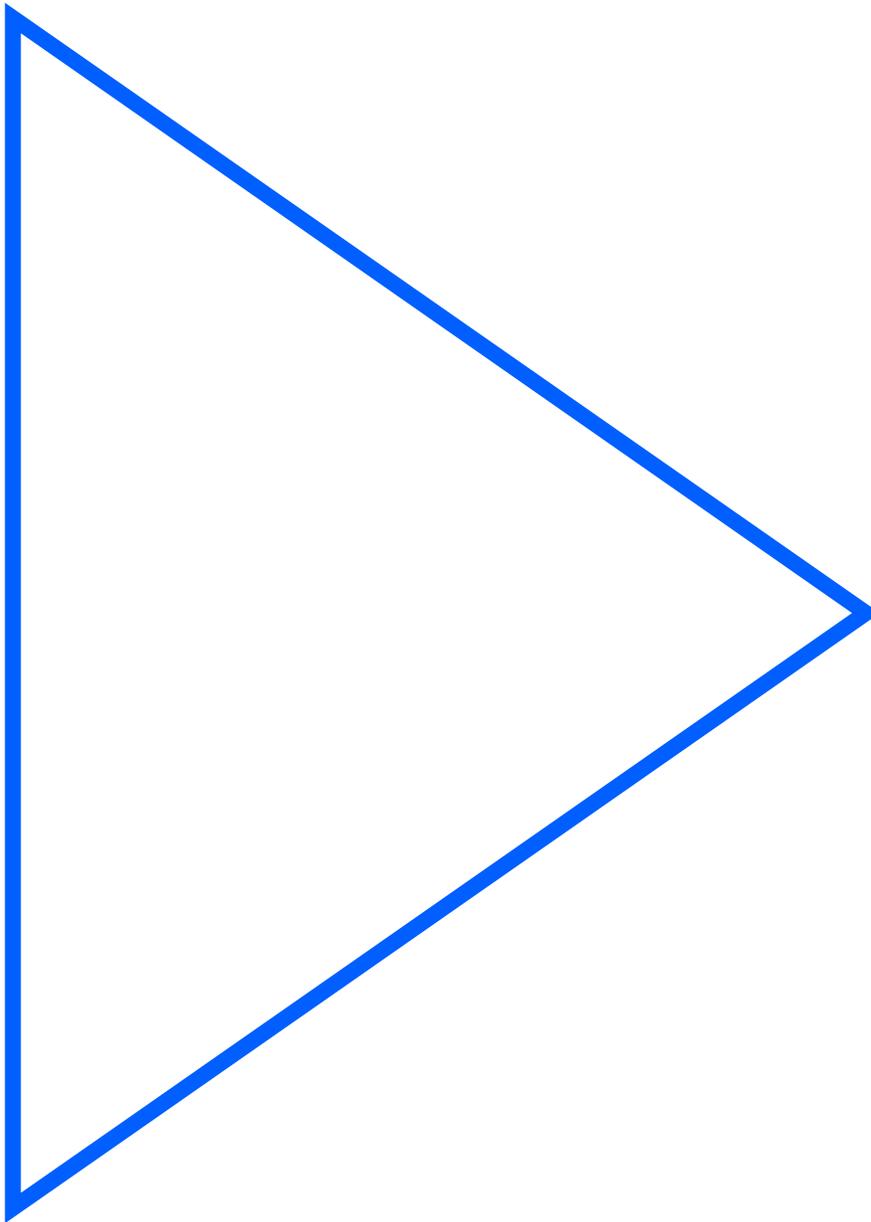
B: We want/need different things



Lee Prosenjak, Lesley Hayes

Business Tools

Tips, tools, and technique – strategies and processes that I can bring back to my business and use immediately.



Personal Leadership Development

Self-awareness of myself, as a leader, in various aspects of my life; gaining maturity and perspective on how my own behaviors contribute to positive and negative situation and outcomes.

Connection

Being part of a trusted group, where I belong, am normal, and can relax and be myself.